

C. LUTZ & COMPANY

C Lutz and Company was a Swiss Trading Firm created by Alfred C Lutz, established in Manila in 1866 (some records indicate 1859). It initially concentrated on the import of a variety of consumer goods which included textiles from Switzerland, cigarette paper from Austria, glass and chinaware from Germany, furniture from Spain, writing paper from Belgium and beer from Vienna. In 1868 records show that C. Lutz and Company were merchants. In 1876, the company expanded as insurance agents for the following companies: Rheinisch Westphal Lloyds, Nord Deutsche Feuerversinchungs Gesellschaft (North German Fire Insurance Company, established in Hamburg in 1868), Schweiz Transport Versicherungs Gesellschaft (Switzerland Transport Insurance Company, founded in Zurich in 1872), and Rhenania Transport Versicherungs Gesellschaft (Rhenania Transport Insurance Company founded in 1866 in Cologne, Germany).

Eduard Anton Keller (1848-1908), a Swiss pioneer, ventured to the Far East in the 1860s, establishing himself in Manila in 1868 where he joined C Lutz and Company. Records show him working as a clerk in 1874 and still with the Company in 1882. Eduard acquired C Lutz and Company in 1887 and also set up another company, Ed A Keller and Company. In 1905, C Lutz and Company was located at Calle Hurtado 7, Manila and showed that Alfred C Lutz and Hans R Lutz remained employed with the company.

Frederick E Zuellig joined C. Lutz and Company in 1912 and bought out his partners ten years later. He formed a new company, F.E. Zuellig Inc which developed a multifaceted trading activity in the Philippines and expanded into Singapore in 1938. In 1943, the founded died in New York. His two sons, Stephen and Gilbert, survived the Japanese occupation in the Philippines and decided to rebuild the business once peace was restored. This primarily involved a localised engagement to create jobs and to supply products that were important for the country's social and industrial development. Starting in the Philippines, the pharmaceutical business expanded to become a regional enterprise for the group. Backed by a century of entrepreneurial experience in the Asia-Pacific region, the privately owned Zuellig Group holds and manages long-term interests in market-leading companies, with a strategic focus on selected business areas: healthcare and pharmaceuticals, specialized distribution services, agricultural equipment, industrial supplies and solutions, insurance, and property.

BUSINESS HANDSTAMPS

BH1: TWO SINGLE LINED OVAL HANDSTAMP



C. LUTZ & CO on Top
Blank Centre
MANILA on Bottom
With Star on Either Side
Measures: 31mm x 17mm

C. LUTZ & COMPANY

BUSINESS HANDSTAMPS

BH2: TWO SINGLE LINED OVAL HANDSTAMP



C. LUTZ & CO on Top
Blank Centre
MANILA on Bottom
Measures: 22mm x 13mm

SINGLE WEIGHT DOMESTIC COVER



Manila to Bacolod, Negros Occidental

Dateline: Manila - 14 November 1866

3-1/8c Stamp Tied with Indistinct Cancel (Possibly Official)

Business Handstamp (BH2) Applied on Cover Front in Blue-Green

C. LUTZ & COMPANY

BUSINESS HANDSTAMPS

BH3: SINGLE OUTER LINED OVAL HANDSTAMP



C. LUTZ & CO on Top
Blank in Centre
MANILA on Bottom
Measures: 24mm x 18mm



Scott #88
(1882)

C. LUTZ & COMPANY

BUSINESS HANDSTAMPS

BH4: TWO SINGLE LINED OVAL HANDSTAMP WITH SQUARED CORNERS



C. LUTZ & Co. on Top
Blank Centre
MANILA on Bottom with Shaded Lines on Either Side



Recibos y Cuentas Fiscal Issue
Warren #W-253
(1879)